

Charles Dunn

Director
United Kingdom



In Brief

Charles is a banking, finance and capital markets specialist who has advised clients across the globe for in excess of 30 years. Prior to joining GLS, Charles spent 10 years as a partner in a leading independent law firm and who has spent 20 years (12 as partner) at a leading Magic Circle law firm - the same firm where he trained and qualified. Charles is an acknowledged expert in advising on a wide range of corporate finance matters. This includes banking, finance, capital markets, restructuring, M&A and private equity based projects. Charles has lived and worked across Europe and Asia giving him wide experience across multiple jurisdictions.

Key Strengths

- 30+ years' experience at the highest level
- Recognised expert in finance matters
- Astute negotiator
- Creates alignment between parties
- Proven deal closer

Essential Bio Data

PQE: 30+
LOCATION: United Kingdom
EXPERTISE: Banking, Finance, Capital Markets, M&A, Energy, Infrastructure & Project Finance
LANGUAGES: English
ONSITE AVAILABILITY: Remote
IN-HOUSE EXPERIENCE: Yes



Global Legal Solutions

Credentials

Education

Royal Military Academy, Sandhurst, England
Officer Commissioning Course (1984) - followed by short service commission in 15th/19th The King's Royal Hussars
Univeristy of Law (formerly College of Law), London
Postgraduate Diploma in Legal Practice (1983)
University of Oxford (Worcester College)
Bachelor of Law (1982)

Professional Qualifications

Solicitor of the Senior Courts of England & Wales

Prior positions

Kinstellar, Prague / Istanbul
Kinstellar, Prague / Istanbul
Linklaters LLP, London / Amsterdam / Bangkok
Linklaters LLP, London / Amsterdam / Bangkok
Linklaters LLP, London
Linklaters LLP, London
British Chamber of Commerce (Turkey)
British Chamber of Commerce (Turkey)
Frugalpac
Frugalpac

About Me

I enjoy getting out of the city and spend as much time as possible at my house in the Welsh countryside. I enjoy hiking and have just completed the Catevan Yomp in Perthshire, Scotland, in support of the ABF Charity for Soldiers.

Banking / Finance: Advising JP Morgan on a secured margin loan of US\$500 million to Turkey Garanti Bankasi A.S.

Banking / Finance: Advising Nur Telecom LLC on a US\$94.5 million secured letter of credit facility.

Banking / Finance: Advising ING Bank N.V. and KBC Bank NV on the Turkish aspects of a EUR560m financing for the Ravago Group.

Banking / Finance: Advising Turkiye Halk Bankasi A.S. as borrower of a dual tranche, dual currency loan agreement for US\$207m and EUR553m.

Banking / Finance: Advising Deloitte Touche Tohmatsu on a US\$600m term and revolving credit facility from a group of banks.

Banking / Finance: Advising ING Bank N.V. on a US\$1.5 billion facility for Abu Dhabi Commercial Bank.

Banking / Finance: Advising Compagnie de Saint-Gobain on a EUR9 billion facility to fund its recommended cash offer to buy BPB plc.

Project Finance: Advising Balfour Beatty on its investment in the A1-M1 link project in the UK.

Project Finance: Advising Bank of America on the financing of the second stage of the Manchester Metrolink project in the UK.

Private Equity: Advising Mid Europa Partners, Lehman Brothers and Al-Bateen on a EUR 700 million senior and mezzanine debt facilities required to fund their acquisition of Falcon, Radiokomunikace, A.S. and a 39.2% shareholding in

T-Mobile, in the Czech Republic.

Private Equity: Advising Credit Suisse as initial note purchaser of an issue of EUR225m senior notes and as mandated lead arranger of a EUR175m senior secured term loan B and a EUR 65m senior secured revolving credit facility to fund the acquisition by funds managed by Bain Capital of Wittur International Holding GmbH.

Private Equity: Advising AIG and Global Infrastructure Partners on the debt facilities for their acquisition of London City Airport.

Private Equity: Advising MidOcean Partners on the debt facilities for its take-private of LA Fitness plc.

Private Equity: Advising Candover Partners Limited on the debt facilities for Thule AB to fund the acquisition of Case Logic Holding Inc.

Capital Markets/Energy Finance: Advised Barclays Capital as initial purchaser on issue of £195 million 8.625 per cent. guaranteed secured bonds and as issuer of US\$150 million 7.97 per cent. guaranteed secured bonds

M&A: Advising Qatar Petroleum International and Qatar Electricity and Water Company on the proposed acquisition of 50% of the issued share capital of Ege Gaz A.S.

M&A: Advising Meiji Yasuda Life Insurance Company on its bid, with Talanx AG, to purchase the insurance business of Deniz Emeklilik.

M&A: Advising WR Grace & Co on the acquisition from STFA Yatarim Holding A.S. of 50% of the issued share capital of Grace Yapi.

Things still to do

- The Engadine Ski Marathon
- Perfect another language
- Learn to cook the French classics