

## Charles Dunn

Director  
United Kingdom



Global Legal Solutions

### Credentials

#### Education

**Royal Military Academy,  
Sandhurst, England**

Officer Commissioning Course  
(1984) - followed by short service  
commission in 15th/19th The  
King's Royal Hussars

**Univeristy of Law (formerly  
College of Law), London**

Postgraduate Diploma in Legal  
Practice (1983)

**University of Oxford  
(Worcester College)**

Bachelor of Law (1982)

#### Professional Qualifications

Solicitor of the Senior Courts of  
England & Wales

#### Prior positions

**Kinstellar, Prague / Istanbul**

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**Linklaters LLP, London /  
Amsterdam / Bangkok**

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Amsterdam / Bangkok

**Linklaters LLP, London**

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**British Chamber of Commerce  
(Turkey)**

British Chamber of Commerce  
(Turkey)

**Frugalpac**

Frugalpac

### In Brief

Charles is a banking, finance and capital markets specialist who has advised clients across the globe for in excess of 30 years. Prior to joining GLS, Charles spent 10 years as a partner in a leading independent law firm and who has spent 20 years (12 as partner) at a leading Magic Circle law firm - the same firm where he trained and qualified. Charles is an acknowledged expert in advising on a wide range of corporate finance matters. This includes banking, finance, capital markets, restructuring, M&A and private equity based projects. Charles has lived and worked across Europe and Asia giving him wide experience across multiple jurisdictions.

### Key Strengths

- 30+ years' experience at the highest level
- Recognised expert in finance matters
- Astute negotiator
- Creates alignment between parties
- Proven deal closer

### Essential Bio Data

**PQE:** 30+  
**LOCATION:** United Kingdom  
**EXPERTISE:** Banking, Finance, Capital Markets,  
M&A, Energy, Infrastructure &  
Project Finance  
**LANGUAGES:** English  
**ONSITE AVAILABILITY:** Remote  
**IN-HOUSE EXPERIENCE:** Yes

## About Me

I enjoy getting out of the city and spend as much time as possible at my house in the Welsh countryside. I enjoy hiking and have just completed the CATERAN YOMP in Perthshire, Scotland, in support of the ABF Charity for Soldiers.

**Banking / Finance:** Advising JP Morgan on a secured margin loan of US\$500 million to Turkey Garanti Bankasi A.S.

**Banking / Finance:** Advising Nur Telecom LLC on a US\$94.5 million secured letter of credit facility.

**Banking / Finance:** Advising ING Bank N.V. and KBC Bank NV on the Turkish aspects of a EUR560m financing for the Ravago Group.

**Banking / Finance:** Advising Turkiye Halk Bankasi A.S. as borrower of a dual tranche, dual currency loan agreement for US\$207m and EUR553m.

**Banking / Finance:** Advising Deloitte Touche Tohmatsu on a US\$600m term and revolving credit facility from a group of banks.

**Banking / Finance:** Advising ING Bank N.V. on a US\$1.5 billion facility for Abu Dhabi Commercial Bank.

**Banking / Finance:** Advising Compagnie de Saint-Gobain on a EUR9 billion facility to fund its recommended cash offer to buy BPB plc.

**Project Finance:** Advising Balfour Beatty on its investment in the A1-M1 link project in the UK.

**Project Finance:** Advising Bank of America on the financing of the second stage of the Manchester Metrolink project in the UK.

**Private Equity:** Advising Mid Europa Partners, Lehman Brothers and Al-Bateen on a EUR 700 million senior and mezzanine debt facilities required to fund their acquisition of Falcon, Radiokomunikace, A.S. and a 39.2% shareholding in

T-Mobile, in the Czech Republic.

**Private Equity:** Advising Credit Suisse as initial note purchaser of an issue of EUR225m senior notes and as mandated lead arranger of a EUR175m senior secured term loan B and a EUR 65m senior secured revolving credit facility to fund the acquisition by funds managed by Bain Capital of Wittur International Holding GmbH.

**Private Equity:** Advising AIG and Global Infrastructure Partners on the debt facilities for their acquisition of London City Airport.

**Private Equity:** Advising MidOcean Partners on the debt facilities for its take-private of LA Fitness plc.

**Private Equity:** Advising Candover Partners Limited on the debt facilities for Thule AB to fund the acquisition of Case Logic Holding Inc.

**Capital Markets/Energy Finance:** Advised Barclays Capital as initial purchaser on issue of £195 million 8.625 per cent. guaranteed secured bonds and as issuer of US\$150 million 7.97 per cent. guaranteed secured bonds

**M&A:** Advising Qatar Petroleum International and Qatar Electricity and Water Company on the proposed acquisition of 50% of the issued share capital of Ege Gaz A.S.

**M&A:** Advising Meiji Yasuda Life Insurance Company on its bid, with Talanx AG, to purchase the insurance business of Deniz Emeklilik.

**M&A:** Advising WR Grace & Co on the acquisition from STFA Yatarim Holding A.S. of 50% of the issued share capital of Grace Yapi.

## Things still to do

- The Engadine Ski Marathon
- Perfect another language
- Learn to cook the French classics